



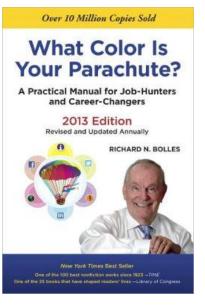
Job Searching

17 OCTOBER 2014



14 different approaches to job hunting

- 1. Using the Internet to look for job-postings or to post one's own resume. (1%)
- For Technical jobs this increases to 10%
- 2. Mailing out resumes to employers at random. (7%)
- 3. Answering ads in professional or trade journals appropriate to your field. (7%)
- 4. Answering local newspaper ads. (5-24% depending on salary demands)
- 5. Going to private employment agencies or search firms. (5-24% depending on salary demands)
- 6. Going to places where employers come to pick out workers, such as union hiring halls. (8%)
- 7. Taking a Civil Service exam. (12%)



www.jobhuntersbible.com



14 different approaches to job hunting

- 8. Asking a former teacher or professor for job-leads. (12%)
- 9. Going to the state/Federal employment service office. (14%)
- 10. Asking family members, friends, or professionals you know for job-leads. (33%)

11. Knocking on the door of any employer, factory, or office that interests you, whether they are known to have a vacancy or not. (47%)

12. By yourself, using the phone book's Yellow Pages to identify fields that interest you, then calling employers in those fields to see if they're hiring for the kind of work you can do. (69%)

- 13. In a group with other job-hunters, using the phone book's Yellow Pages as above. (84%)
- 14. Doing what is called "the creative approach to job-hunting or career-change": (86%)
 - doing homework on yourself, to figure out what your favorite and best skills are;
 - then doing face-to-face interviewing for information only, at organizations in your field;
 - followed up by using your personal contacts to get in to see, at each organization that has interested you, the person-who-actually-has-the-power-to-hire-you (not necessarily the human resources department).



Observations of the 14 methods

Generally speaking the effectiveness rate for each method is directly proportional to how much work that method requires of you.

- That is to say, method #1 requires the least work, but it is also the least effective;
- method #14 requires the most work, but it is also the most effective.



Observations of the 14 methods

You want to use more than one method, but less than five.

- Researchers discovered that one third of all job-hunters never find a job because they give up too soon.
- And the ones who give up most easily are the ones who are using only one job-hunting method (such as sending out resumes).
- 51% of those who use only one method of job-hunting abandon their job-hunt by the second month.
- only 31% of those who are using two or more methods abandon their search by the second month.

Researchers discovered that job-hunting success increases with each additional method you use, but only up to four methods.

- If you use five or more of the fourteen methods listed above, job-hunting success starts to decrease.
- the explanation may lie in the fact that you can give up to four methods the time each deserves, but if you try to do five or more, you start cutting too many corners.



Local Job Listings



Cambridge <u>http://www.cambridgenetwork.co.uk/recruitment-gateway/</u> Network Mainly technical (IT and pharma) companies in the Cambridge area



http://www.cambridge-news.co.uk/ and http://cambridge.jobsnow.co.uk/ Local newspaper – good for general job searching



UNIVERSITY OF http://www.jobs.cam.ac.uk/

AMBRIDGE Listings for jobs in university and colleges

Cambridge University Hospitals NHS NHS Foundation Trust

http://cuh.healthjobsuk.com/select sector Addenbrookes Hospital

BUSINESSWEEKLY www.businessweekly.co.uk/

No job listings but lots of high quality news coverage of local companies



Local Recruitment Agencies

Company	Website	Address		Telephone
Manpower UK Ltd	www.manpower.co.uk	59 St Andrew's St	Cambridge	01223 323133
Office Angels	www.office-angels.com	53-54 Sidney St	Cambridge	01223 365165
REED, Cambridge	www.reedglobal.com	65 Regent St	Cambridge	01223 462872
Select Appointments	www.select.co.uk	50 Regent St	Cambridge	01223 324744
Interaction Recruitment	www.interactionrecruitment.co.uk	1 City Rd	Cambridge	01223 314988
Bee Recruitment	www.bee-recruitment.co.uk	35 Regent Terrace	Cambridge	01223 364646
			0	
Tate Cambridge	<u>www.tate.co.uk</u>	40 St Andrew's St	Cambridge	01223 324433



National Job Listing Sites

Site	Overview	Website
Directgov	The official job centre website which is user-friendly with good search options including filters for date added, pt/ft, temporary / permanent and search radius	http://jobseekers.direct.gov.uk
Reed	Lots of jobs with good search facilities, including location, job type, sector, salary and date added	http://www.reed.co.uk/
Total Jobs	Another good one with thousands of jobs and good search facilities	http://www.totaljobs.com/
NHS Jobs	Simply the first place to go for NHS jobs, you can save, manage and view your applications online	http://www.jobs.nhs.uk/
The Guardian	The best of the national newspapers	http://jobs.guardian.co.uk
TES	Great for education jobs	http://www.tes.co.uk/jobsHub.aspx
Monster	Good search options, easily choose to only view most recent job posts	http://www.monster.co.uk/
Everyjobsite	A relative newcomer that does a good job of collating the results from other sites in an easy to use format	http://www.everyjobsite.co.uk
Jobsite		http://www.jobsite.co.uk/
Fish4Jobs		http://www.fish4.co.uk/jobs/



National Job Listing Sites (2)

There are plenty more sites with jobs that may also be worth a look

Some of the others that job club members have used are:

Adzuna <u>www.adzuna.co.uk</u>

Jobs24 <u>www.jobs24.co.uk</u>

Indeed <u>www.indeed.co.uk</u>



Places to post your CV

A place where your CV can be found by recruiters looking to fill roles

Most jobsite have the capability to upload you CV but we recommended to only do a select few

Our suggestion was to use Monster and one or two others from the previous list that seem to have jobs similar to the one you are looking for.